

# **SCM Solution Consultant (SCM/ERP/Accounting)**

**About us**: ATALINK Technology was established in early 2018, providing an online supply chain management solution in Vietnam. Being a platform (supporting both mobile and web app), ATALINK helps enterprises easily connect with each other, efficiently manage procurement and sales activities

The position is responsible for implementation of proposed & designed solutions based on professional knowledge of business needs to ensure customer satisfaction. The role requires high level technical experience, capable of managing comprehensive, end-to-end project implementation for enterprise solutions

### **Responsibilities:**

- Be responsible to implement (setup, configure, troubleshoot, support) ATALINK solutions to the customers
- Gather customer needs via consultation, business process analysis and observations; participate in technical and functional discovery meetings with customers
- Work with internal stakeholders (product development, business analysis, sales, marketing, customer services...) to clarify solutions, recommend improvements as well as to validate the newly developed features and/or fixed bugs
- Provide information about new software releases and upgrades to customers
- Help customers understand how to use the software effectively by providing end-user trainings and support services
- Communicate with customers to answer questions about software features, configurations, and changes
- Manage risks during implementation and on-going operations
- Resolve and/or propose solutions for issues encountered during implementation of solutions
- Create relevant reports and key business metrics related to solution implementation
- Participate in and when required, manage & lead the pre-sales activities for some potential customers
- Participate in the development and continuous improvement of the ATALINK's implementation methodologies and processes
- Perform other tasks as assigned by higher management

#### **Essential Requirements:**

- Bachelor degree in Information Technology, Information Management System or Business Administration
- A minimum of 2 years' experience as an ERP Consultant and/or IT Business Analyst
- Extensive knowledge and experience of business enterprise processes, SCM, ERP, CRM, DMS solutions
- Good knowledge and experience in consulting and implementing accounting systems such as: MISA, FAST...
- Good knowledge of software implementation methodologies and practices
- Good business process modeling skill
- Strong communication, mentoring, and negotiation skills with stakeholders
- Good at problem solving and consulting
- Attention to detail, organization skill and easy to talk to people

## Why you'll love working here:

- Attractive salary and benefits (13th salary, distinguished employee of the quarter and year, seniority award...)
- Performance appraisal twice a year
- Healthcare and accident insurance
- Lunch allowance, OT meal allowance
- Various training on best practices and soft skills
- Team building activities in every summer, company trip, big annual year-end party every year, etc
- Fitness & sports activities: football, tennis, table-tennis, badminton...
- Commitment to community development: charity every quarter, blood donation, public seminars, career orientation talks...
- Support for personal loans such as: home loan, vehicle loan, tuition fee...

Location: QTSC1 Building, Quang Trung Software City, District 12, HCMC

#### \*\*For more information

1. Website: <a href="https://www.atalink.vn/">https://www.atalink.vn/</a>

2. Facebook Fanpage: <a href="https://www.facebook.com/atalink.vn">https://www.facebook.com/atalink.vn</a>

Shape your own career path with ATALINK right now by sending your CV to: <a href="mailto:tuyendung@atalink.vn">tuyendung@atalink.vn</a>