



“VIETNAM TOP ICT 2018” AWARD REGULATIONS

The “Vietnam TOP ICT 2018” Award is a national award, organized by the Ho Chi Minh City Computer Association (HCA) to select and award based on the criteria of turnover achieved by enterprises's products or services which are registered. The average annual turnover of the winning units accounts for nearly 40% of the industry's revenue, showing the importance and prestige of the award. The Award is expected to take place on July 25th, 2018 as part of the event "Vietnam ICT Outlook 2018 “

Vietnam Top ICT Awards organized by Ho Chi Minh City Computer Association (HCA) annually, started in 1998. From 2001 to 2016, the award was organized under the name of "Vietnam ICT TOP5 and Gold Medal Awards". The TOP 5 ICT Award was given in parallel with the Gold Medal Award, which was ranked according to the criteria of turnover of top 5 IT companies. From 2017, the “Vietnam ICT TOP5 and Gold Medal” Awards will be renamed Vietnam TOP ICT Award.

Below is information about this award:

1. TOP INFORMATION TECHNOLOGY – TELECOMMUNICATIONS ENTERPRISE
2. TOP MANUFACTURER OF INFORMATION TECHNOLOGY – TELECOMMUNICATIONS
3. TOP DISTRIBUTOR OF INFORMATION TECHNOLOGY - TELECOMMUNICATIONS
4. TOP RETAIL OF INFORMATION TECHNOLOGY - TELECOMMUNICATIONS
5. TOP INTERNET SERVICES, TELECOMMUNICATIONS ENTERPRISE
6. TOP CLOUD SERVICE ENTERPRISE
7. TOP DIGITAL CONTENT SERVICE ENTERPRISE
8. TOP SUPPLIER OF IT SYSTEM INTEGRATION SERVICES
9. TOP SOFTWARE ENTERPRISE
10. TOP SOFTWARE OUTSOURCING ENTERPRISE
11. TOP INFORMATION TECHNOLOGY TRAINING ENTERPRISE

12. TOP SUCCESSFULLY START-UP INFORMATION TECHNOLOGY - TELECOMMUNICATIONS ENTERPRISE
13. TOP PRODUCTS OF E - COMMERCE
14. TOP SOFTWARE PROVIDED FOR FOREIGN ENTERPRISES IN VIETNAM
15. TOP THE FASTEST DEVELOPING ENTERPRISES

I. ORGANIZATION:

Ho Chi Minh City Computer Association (HCA)

II. ORGANIZATION TIME (expected):

Time to launch the award: **April 2018**

Deadline for application: until **June 30th, 2018**

Time to announce and award: **July 25th, 2018**, as part of the event "Vietnam ICT Outlook 2018 - VIO 2018"

III. PARTICIPANTS:

Vietnam Top ICT 2018 Award is awarded to domestic and foreign enterprises in Vietnam operating in the field of Information Technologies (IT) & Telecommunications (for foreign companies have representation in Vietnam, the award will be applied to products and services sold in Vietnam).

IV. BENEFITS OF PARTICIPANTS:

- Honored the products and companies winning TOP ICT Vietnam 2018 award on the communication channels of Hochiminh City Computer Association (website / fanpage).
- Post a clip in order to honor the enterprises winning a prize, (2-3 minutes on YouTube and Fanpage HCA)
- 50% discount on advertising expenses in Vietnam Computer World magazine (PC World VN)
- Online media publications (file *jpeg / PDF, A4 size) of enterprises and products winning award on the channels of Hochiminh City Computer Association (website / fanpage).
- For TOP group have 5 enterprises winning award, the prize is including the CUP and certification for 3 enterprises in first top of this group. The remaining enterprises only have Certification of Award
- For the TOP group have 3 enterprises winning award, the prize is including the CUP and Certification for the first enterprise in this group. The remaining businesses only have Certification of Award.

*** THE AWARD EVALUATION COUNCIL:**

The Award Evaluation Council was established by the Computer Association of Ho Chi Minh City (HCA), including:

- Mr. Lam Nguyen Hai Long, President HCA
- Mr. Tran Anh Tuan, Vice President HCA
- Mr. Lu Hong Chuong, Vice President HCA
- Mr. Phi Anh Tuan, Vice President HCA
- Mr. Vu Anh Tuan, General Secretary HCA
- Mrs. Van Thi Bich Ty, Head - Department of Media and Communication HCA
- Mr. Đinh Ha Duy Linh, Member Executive Board HCA
- Mr. Lai Đức Nhuận, Member Executive Board HCA
- Mr. Truong Hoai Trang, Member Executive Board HCA

V. CRITERIAS AND SELECTION METHODS:

- Based on sales in 2017 (from January to the end of December 2017) of each participating field.
- The Award appraisal council review and be evaluated based on the application form and can come out the actual assessment at the enterprise (if necessary).

VI. PARTICIPANT DOCUMENTATION:

- Registration form for "Vietnam TOP ICT 2018" (with a commitment on the accuracy of the data, signed and sealed by the leader).
- Copies of financial statements for 2017 (certified by the enterprise)
 - ⇒ *The Organization is committed this information will be kept security and only use it for review to award.*
- The information which is introducing about enterprises for communication and promotion.

VIII. PARTICIPATION FEE: 5.000.000VND (Five million) per field.

- Discount 1.000.000VND/ enterprise if the enterprise is a member of Ho Chi Minh City Computer Association that has fulfilled member's obligations (paid membership fee).
- This support is applied only once for 01 enterprise (excluding the number of participating fields).

Note: *If the field does not meet the criteria of the award, the participant will be refunded 100% of the fee. In case of detecting fraudulent or untruthful documents, the participant will not be allowed to participate and the participation fees will be non-refundable.*

VII. ORGANIZER INFORMATION:

Ho Chi Minh City Computer Association (HCA)

Address: 224 Dien Bien Phu, District 3, Ho Chi Minh City

Phone: (84-8) 23932 0999

Fax: (84-8) 23932 0199

Payment of participation fee:

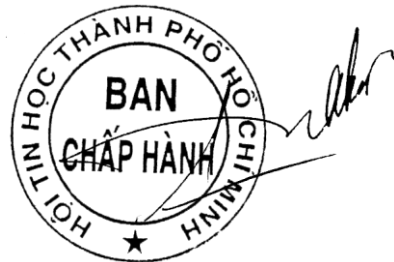
Account number: 114 00000 5259

Vietnam Joint Stock Commercial Bank for Industry and Trade (Vietinbank) - Branch 1, Ho Chi Minh City

Contact point:

Nguyen Thi Hong Nhung: 0166 552 6652 – nhungnth@hca.org.vn

**On Behalf Of BOARD OF ORGANIZATION
HCM.C COMPUTER ASSOCIATION
GENERAL SECRETARY**



VU ANH TUAN

VIETNAM TOP ICT AWARDS 2017

Enterprises will be selected and ranked according to the **TOP** list (in order from highest to lowest), the first one of each group will be awarded the Certificate and CUP.

1. TOP INFORMATION TECHNOLOGY – TELECOMMUNICATIONS ENTERPRISE:

Selection based on total sales of ICT - related 2017 (excluding mobile phone sales and internet charges).

2. TOP MANUFACTURER OF INFORMATION TECHNOLOGY – TELECOMMUNICATIONS

Selection based on sales in 2017 on manufacturing, assemble of the IT & Telecommunications products in Vietnam market.

3. TOP DISTRIBUTOR OF INFORMATION TECHNOLOGY – TELECOMMUNICATIONS

Selection based on sales in 2017 on distribution of the IT & Telecommunications products in Vietnam market.

4. TOP RETAIL OF INFORMATION TECHNOLOGY - TELECOMMUNICATIONS

Selection based on retail sales of IT products, telecommunications in 2017 (excluding electrical products, refrigeration, consumer electronics).

5. TOP INTERNET SERVICES, TELECOMMUNICATIONS ENTERPRISE

Selection based on 2017 sales related to telecommunications and Internet services.

6. TOP CLOUD SERVICE ENTERPRISE

Selection based on 2017 sales related to cloud service provision and incremental services on the cloud.

7. TOP DIGITAL CONTENT SERVICE ENTERPRISE

Selection based on 2017 sales of digital content services.

8. TOP SUPPLIER OF IT SYSTEM INTEGRATION SERVICES

Selection based on 2017 sales of IT systems integration service provider.

9. TOP SOFTWARE ENTERPRISE

Selection based on 2017 sales of software and software services.

10. TOP SOFTWARE OUTSOURCING ENTERPRISE

Selection based on export sales, outsourcing in 2017.

11. TOP INFORMATION TECHNOLOGY TRAINING ENTERPRISE

Selection based on 2017 sales of information technology training.

12. TOP SUCCESSFULLY START-UP INFORMATION TECHNOLOGY - TELECOMMUNICATIONS ENTERPRISE

- Selection based on revenue for two consecutive years 2017. (2016 and 2017)
- For IT and telecommunications enterprises are established under 5 years (until 2017) with stable and continuous development (including personnel, revenue and market); have ideas / solutions / products fit with technology trends and application, customer/ market are stable and increasing.
- Products - services provided (a brief description of the technology in about 200 words)

13. TOP PRODUCTS OF E – COMMERCE

Selection based on 2017 sales of E-Commerce.

14. TOP SOFTWARE PROVIDED FOR FOREIGN ENTERPRISES IN VIETNAM

Award to solutions, products and services that enterprises have provided to overseas customers (outside the territory of Vietnam) or to foreign customers but their system is in Vietnam.

⇒ **Document in general for groups includes:**

- Number of solutions / products / services provided; values signed and executed;
- Scope - fields of application.
- User objects – beneficiaries.
- Details of solutions, products and services provided to customers (brief description within 200 words of technology used).

15. TOP THE FASTEST DEVELOPING ENTERPRISES

Award to enterprises with the fastest growth rate (%) in 2017 (based on revenue and growth rate between 2016/2017).

- **The field of Training - Service:** The company have minimum turnover is 30 billion (VND). Growth rate have minimum 30%
- **The field of Commerce:** The company have minimum turnover is 150 billion (VND). Growth rate have minimum 30%